

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 03223 151507Z
ACTION AF-10

INFO OCT-01 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 DOE-11 H-02 INR-10 INT-05
L-03 NSAE-00 NSC-05 OMB-01 PM-05 USIA-15 OES-07
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /127 W
-----119816 160214Z /75

R 141207Z MAR 78
FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO SECSTATE WASHDC 7144
AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 3223

E.O. 11652 : NA
TAGS : EQUIP, ENRG, NI
SUBJ : NIGERIAN SHELL-BP SEEKS DIGITAL EQUIPMENT COMPUTERS

1. A DATA PROCESSING OFFICIAL OF NIGERIA'S SHELL-BP PETROLEUM DEVELOPMENT CO. OF NIGERIA, WHICH PRODUCES MORE THAN HALF NIGERIA'S OIL, CONTACTED EMBASSY LAST WEEK SEEKING LOCAL REP FOR DIGITAL EQUIPMENT CORP., ACTON, MASS., SAYING FIRM INTERESTED IN ONE OR TWO MINI-COMPUTER SYSTEMS. EMBASSY PUT HIM IN TOUCH WITH EARTH SCIENCES LTD., 10 ALAKIJA STREET, YABA, P.O. BOX 6352, LAGOS, WHOSE MANAGING DIRECTOR IS DON OBOT ETIEBET. AS REPORTED 76 LAGOS 6436, THIS FIRM IS SEEKING TO BECOME DIGITAL'S NIGERIAN REP AND IS VERY CLOSE TO SIGNING AN AGREEMENT, ACCORDING TO DIGITAL REPS WHO WERE ALSO HERE LAST WEEK. EMBASSY WAS UNSUCCESSFUL IN PUTTING DIGITAL REPS IN TOUCH WITH SHELL-BP MAN AND THINKS FIRM SHOULD CONTACT HIM TO STRESS IN PARTICULAR ITS PLANS FOR PRODUCT SUPPORT IN NIGERIA. SHELL-BP DOES MORE DATA PROCESSING HERE THAN OTHER OIL COMPANIES.

2. ACTION REQUESTED: PLEASE PASS ABOVE TO DIGITAL EQUIPMENT MARKETING DEPARTMENT. SHELL-BP CONTACT IS DONALD A. VAN EVERY, UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LAGOS 03223 151507Z

SHELL INTERNATIONAL PET. CO. LTD., SHELL CENTRE, LONDON SE1, ENGLAND. HE IS ON DETAIL TO LONDON AND LAGOS FROM SHELL CANADA, TORONTO.
EASUXM,

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMPUTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 14 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAGOS03223
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780116-0355
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780372/aaaacirg.tel
Line Count: 59
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f7ebf5c7-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3342696
Secure: OPEN
Status: NATIVE
Subject: NIGERIAN SHELL-BP SEEKS DIGITAL EQUIPMENT COMPUTERS
TAGS: EQIP, ENRG, ELEC, NI, US, SHELL-BP
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/f7ebf5c7-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014